It's no secret that budgets are tight during times of economic uncertainty. Now more than ever, every dollar spent needs a proven ROI. We've got you covered with a LinkSquares cheat sheet in the language of your finance team – numbers.

Here's what you need to know about the financial impact of LinkSquares when you’re talking to your CFO. Through five customer interviews and data aggregation, Forrester concluded that LinkSquares CLM has the following three-year financial impact:

**352% ROI?!**

Where does that come from? Here are a few factors.

- **40%** of contracting workload recaptured
- **75%** of reduction to probability of risk exposure
- **80%** of reduction in contracts requiring outside counsel

### Three-year risk-adjusted financial summary

- **Year 1**
  - Net Benefits Stack: $942K
- **Year 2**
  - Net Benefits Stack: $1.08M
- **Year 3**
  - Net Benefits Stack: $1.28M

### Payback Timelines

- **ROI**: 352%
- **NPV**: $2.7 MILLION
- **Payback**: <3 MONTHS

**While data tells the story, words bring it to life.**

Here are some customer reviews about LinkSquares’ impact on the bottom line.

**Jarrod Sowell**

GC and Chief Reputation Officer at Saatva

"Within a month or two of onboarding LinkSquares, we saved at least $50,000 in unnecessary spend."

**Danielle Sheer**

CLO at Commvault

"With LinkSquares, we’ve reduced our sales contract time-to-signature by 50%."

**Bill DeVaul**

Morphic Therapeutic

"LinkSquares provides close to 10x ROI for Morphic."

*The Total Economic Impact™ of LinkSquares, a commissioned study conducted by Forrester Consulting, March 2022. Read the full study here.*