



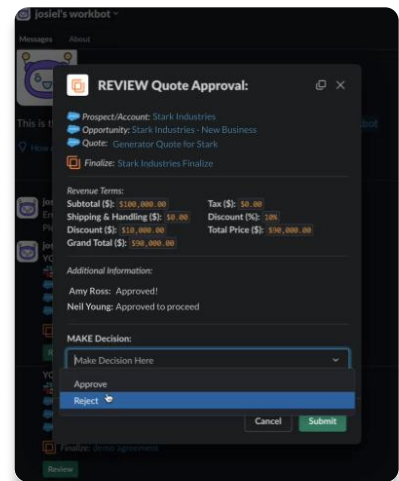
Close deals faster by managing discounted quote approvals right from Slack

Connect your stakeholders' preferred tools to cut out unnecessary back and forth during the discount approval process.

By connecting Slack, Salesforce, and LinkSquares Finalize, sales reps can send discounted quotes to the proper approvers for fast decisions.

Route discounted quotes to the right approvers

When a quote with a discount is created in Salesforce, approval requests are routed to the appropriate stakeholders in Slack. The Slack notification contains necessary details about the quote such as revenue terms, and links to the relevant SFDC opportunity, account, quote, and Finalize agreement.



Maintain detailed records of approvals & rejections for easy auditability

Stakeholders can approve or reject the discount request right from Slack and provide any additional information on their reasoning.

The decision status is automatically recorded in Salesforce and Finalize, keeping sales and legal on the same page. The benefits of three tools condensed into one.

