LINKSQUARES

Beyond the Buzzword
Speeding up contract review and negotiation with generative AI in LinkSquares

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72%

of lawyers expect to use
generative AI in their legal work this
year

...but how?

Speakers

Gregory Meurer

Sr. Director, Product & Data Science
LinkSquares

Jonathan Greenblatt

VP, Legal
LinkSquares

Ashley Gaines

Manager, Product Marketing
LinkSquares

What you'll learn today

01 The LinkSquares approach to predictive and generative AI

02 How AI-powered contract review in LinkSquares works

03 How the LinkSquares legal team uses AI-powered contract review to speed up review and negotiation

04 Tips for safely using generative AI

The LinkSquares approach to AI

At LinkSquares, we utilize 2 approaches to artificial intelligence: **native, predictive AI** that we train in-house & **generative AI**

01

Predictive AI

- *What it is:* Our native AI is trained in-house on billions of legal words and phrases. By calling out where language appears in example agreements, the AI learns to how to spot similar language in other agreements.

- *How use use it:* The surfaces specific language in the agreement by identifying language patterns and "predicting" the outcome (e.g. "Is this an effective date?")
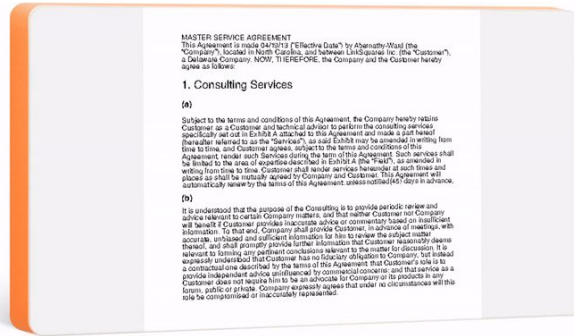
02

Generative AI

- *What it is:* Large language models (LLMs) are pre-trained on vast amounts of data, essentially the entire internet. The AI pulls from this to understand prompts and create new, original content.

- *How we use it:* Our generative AI features interface with a customized instance of a LLM that is tailored to legal use cases.

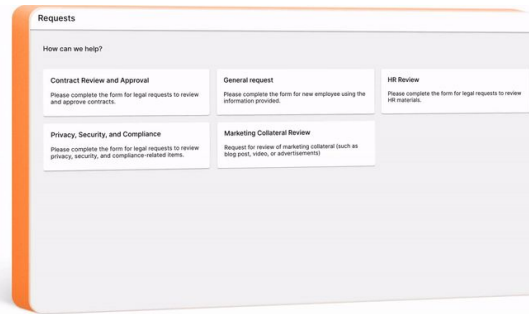# What can legal teams do with LinkSquares AI?

01

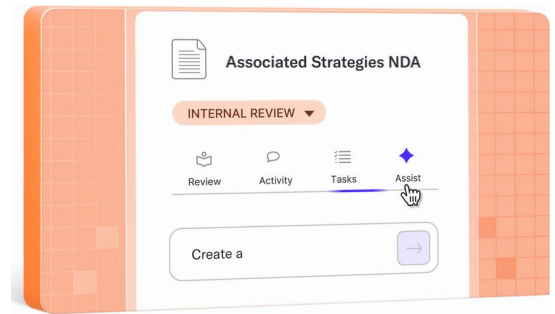### Analyze contracts with LinkSquares' native AI

02

Automate workflows with Generative AI

03

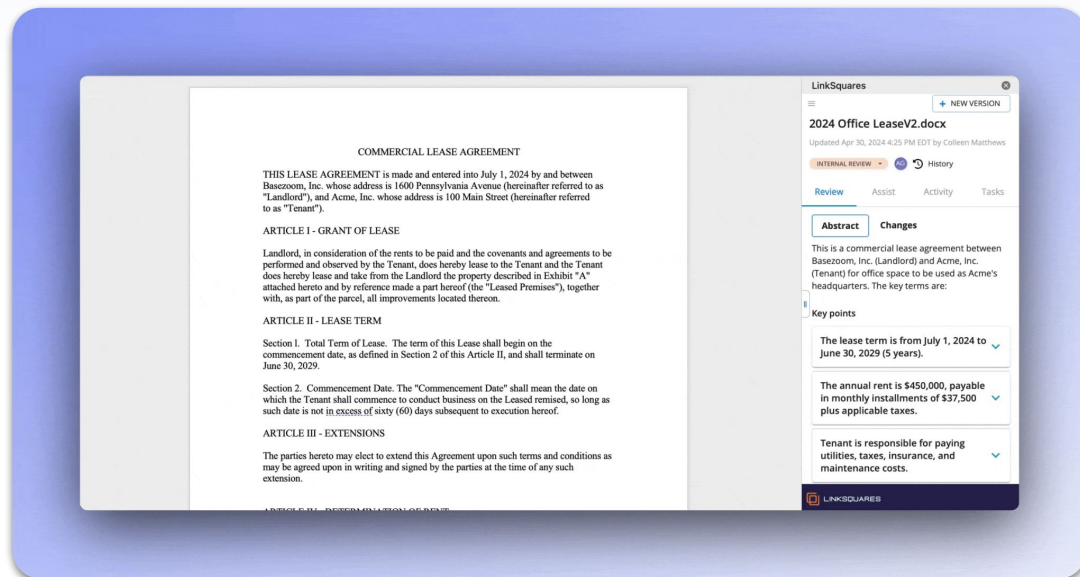### Review contracts and speed up negotiations with Generative AI

What can legal teams do with AI-powered contract review?

Get insight into an agreement without reading it

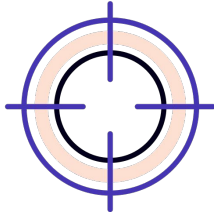Quickly understand counterparty redlines

Let the AI take the first pass at drafting a clause

How the LinkSquares legal team uses AI-powered contract review
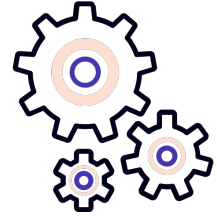
What we're focused on

Accuracy and relevance of AI outputs

Security & data privacy

Solving for legal's unique needs

AI for *all workflows* - not just CLM

Things to consider when adopting tools with generative AI

Creating an AI policy

Create simple, easy to understand guardrails to avoid employees introducing risk with unapproved AI tools.

Do your due diligence

Ask questions about how your data is being used and protected.

Expect change

The AI space is rapidly changing. Find vendors that are focused on growing alongside the industry in a way that will fit your needs.

Keep the human element

AI can support human capabilities, not replace them. Human QC is important.

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Questions?