

Beyond the Buzzword

Speeding up contract review and negotiation with generative AI in LinkSquares

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of lawyers expect to use generative AI in their legal work this year

...but how?

Speakers



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What you'll learn today

The LinkSquares approach to predictive and generative AI

How AI-powered contract review in LinkSquares works

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How the LinkSquares legal team uses Al-powered contract review to speed up review and negotiation

Tips for safely using generative AI

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The LinkSquares approach to AI

At LinkSquares, we utilize 2 approaches to artificial intelligence: **native**, **predictive AI** that we train in-house & **generative AI**

Predictive Al

- What it is: Our native AI is trained in-house on billions of legal words and phrases. By calling out where language appears in example agreements, the AI learns to how to spot similar language in other agreements.
- How use use it: The surfaces specific language in the agreement by identifying language patterns and "predicting" the outcome (e.g. "Is this an effective date?")

Generative Al

- What it is: Large language models (LLMs) are pre-trained on vast amounts of data, essentially the entire internet. The AI pulls from this to understand prompts and create new, original content.
- *How we use it:* Our generative AI features interface with a customized instance of a LLM that is tailored to legal use cases.

What can legal teams do with LinkSquares AI?

Analyze contracts with LinkSquares' native AI



Automate workflows with Generative Al



Review contracts and speed up negotiations with Generative Al

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Privacy, Security, and Compliance Please complete the form for legal requests to review privacy, security, and compliance-related items.	Marketing Collateral Review Request for review of marketing collateral (such as blog post, video, or advertisements)	

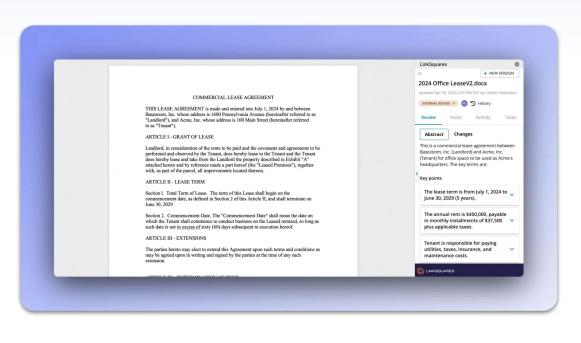


What can legal teams do with Al-powered contract review?

Get insight into an agreement without reading it

Quickly understand counterparty redlines

Let the AI take the first pass at drafting a clause



How the LinkSquares legal team uses Al-powered contract review

What we're focused on



Accuracy and relevance of Al outputs









Solving for legal's unique needs

Al for *all workflows* - not just CLM

Things to consider when adopting tools with generative AI

Creating an Al policy

Create simple, easy to understand guardrails to avoid employees introducing risk with unapproved AI tools.

Expect change

The AI space is rapidly changing. Find vendors that are focused on growing alongside the industry in a way that will fit your needs.

Do your due diligence

Ask questions about how your data is being used and protected.

Keep the human element

Al can support human capabilities, not replace them. Human QC is important.

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Questions?